



## Canada: The Canadian Meat Processing Equipment Industry



The meat processing industry is the fourth largest manufacturing sector in Canada, behind motor vehicles, petroleum products and wood products and leads the food processing industry in exports.

During 2005, the market for meat processing equipment reached \$109 million. The industry continues to grow due to strong consumption patterns in both the U.S. and Far East. There is a high degree of import penetration in the Canadian meat processing equipment market, with American suppliers holding 51% of import market share. Other major suppliers are Germany and the Netherlands.

There are no significant trade barriers impeding exports of U.S. manufactured meat processing equipment to Canada. Under the North American Free Trade Agreement (NAFTA), tariffs on all meat processing equipment imported into Canada were eliminated. The Canadian Goods and Services Tax (GST) nets out at 6% of the duty-paid on a value-added basis at each resale level.

Adoption of advanced technologies in meat processing has been extensive over the past few years. Some of the advanced technologies include computer-aided manufacturing, and automated material handling systems controlled by computers.

Due to the 2003 BSE discovery in Canada, beef producers have had to review strategies on ways to handle a large increase in processing capacity. New processing plants are being built, as well as existing facilities undergoing expansions. Some facilities will handle cull cattle, while others will target specialty markets.

This industry report provides an overview of the Canadian meat processing equipment industry including:

### Market Trends



Import Market  
Competition  
End-user Analysis  
Market Access Information  
Key Industry Contacts  
Trade Show Information

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